

Media kit 2024

Rate list no. 34 Valid from 1 January 2024





Partnerschaft ¥ H(och)2

fördern, schließt sich der niederbayerische Fahrzeugbauer Paul Group mit dem Anbieter neuer Energielösungen GP Joule zusammen.

Disvungen GP Joule Paramment.

Die Verhalberweite und mit den Dekalter und der Dekalter und weiter der Dekalter und der Dekalter und der Dekalter und der Dekalter der Pari dirowe, Josephan und der Dekalter der Pari dirowe, Josephan und der Dekalter der





Mand drauf: Bernhard Wasner (L.), Geschäftsführer der Paul Group, und André Ste GP Joule Hydrogen, besiegeln ihre Kooperation vor dem PHZP-Truck.

Fahrzeug & Infrastruktur

The Proposed extraorubinets Georgian and Commission Association and Commiss

die Paul Group.
Firmengeschichte zurüchblicken
kann und heute eigenen Aussagen zufolge in Europa im Sonderfahrzeughau den Marktführer
stellt, ihren "ersten serienfestiaen Wasserstoff-Brennstoffzel-

Elektrifizierter Lkw

Komponenten und Aggregate

erb kann jedes • E-Lkw ab Werk

Ausgezeichnet nachhaltig Mal den Europäischen Transportpreis für Nachhal-tigkeit. Die Bewerbungsfrist läuft bis 31. August.

2024 für Nachhaltigkeit

sed einzeloo Prohikhe, Jimier Listunger, Projekte, under Listunger, Projekte, under Listunger, Projekte, under Listunger, Listunger,

Großdeal umgesetzt: 120 Renault Trucks Master sind inzwischen bei Allround Kühlung und Heisung
 Kühlung und Heisung
 Likw (konventionelle Antriebe)
 Mobilitätskonzepte und
 2023 im München geehrt. abr

Auf neuen Wegen wandelt die Geeby-Tochter LEVC: Neben Taxis soll es bald auch

Rekordverbräuche meldet Tester Robert Domina beim

der Auswertung. **DAF Trucks** Die Bau-Versionen und Mehrachser auf XF- und XD-Basis im großen Test.

Übernahme
Zukauf bei Moerpel: Die
Ulmer Gruppe will weiterwachsten und übereiment
daßür die Erka Internationale
Spedition GmbH aus Stuttgast. Damin soll unter
anderem das europäische
Transportgeschäft wachsen.

Hohe Ziele: Bis pu 1.000 tione diese: Bis nd 1.000 Elektro-Lkw wollen Hersteller Volvo und Baustoffproduzent Holcim auf die Straße Mitsubishi eCanter statt Formel-1-Auto hieß es in Lissabon: Mitsubishi Fuso Europe lud zum Test der neuen Genera-

Vermietung & Werkstattservice!

With the latest results of the readership structure analysis

Member of Logistics A

| | KANTAF |
|------------------|--------|
| Miance Germany — | IVALIA |

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HUSS-VERLAG GmbH 80912 Munich







Transport

Christine Harttmann Editor in Chief. Transport

Dear media decision-makers

For more than three decades, the newspaper "Transport" has been covering the fascinating world of transportation and logistics. As a reliable partner, we address decision-makers and managers in the transportation and goods forwarding industry throughout Germany, which mainly consists of small- to medium-sized enterprises. We supply the transport sector with up-to-date information on relevant economic events as well as on national and international road transportation policy.

However, we aspire to be more than just a publication. We are also a lively community that communicates on various channels, including print, online and social media. Every 14 days we reach out to the decision-makers who want to read the latest news, in-depth reports and exclusive information about our industry. With us, your message will always find a qualified and dedicated readership. We address topics that are highly relevant to our target reader group. Apart from profitability and sustainability, we are focusing intensively on the current transformation that is particularly challenging for the sector. Topics such as climate protection, alternative drive systems, electric mobility and the booming online trade all play a prominent role in this respect. Our up-to-date reporting keeps its finger on the pulse of the times and thus supports the owners, managing directors and/or managers of what are often familyrun companies, but also of corporations, in their decision-making processes.

In each issue, we also publish exclusive vehicle tests of heavy- and medium-duty trucks, distribution trucks, commercial vans and delivery vehicles. The editorial team of "Transport" also reports regularly on sector-specific financing and management models as well as road traffic, transport and labour law. Our steadily growing online presence is also becoming increasingly key to reaching an even broader target group, which visits our platform to read the latest news, in-depth reports and exclusive interviews.

Kind regards Christine Harttmann christine.harttmann@hussverlag.de

Print



Online



www.transport.de

1 Title: Transport
2 Brief description: "Transport" probackground rejets to the properties of the prop

"Transport" provides the latest news and background reports on national and international transport policies as well as the industry in general. Each issue includes exclusive vehicle tests with heavy and

medium trucks, distributor trucks, commercial

vans and delivery vehicles.

www.transport.de

3 Target group: Transport companies and forwarders who move goods on behalf of commerce, industry

and logistics service providers.

4 Frequency of publication: 18 issues

5 Magazine size: 340 x 480 mm

S Year of issue: 34nd year of issue 2024

7 **Purchase price:** Annual subscription in Germany €107.10

(including VAT plus €17.60 postage costs)

Single issue price €6.00 (including VAT plus €3.00 postage costs)

ISSN number 0946-7416

8 **Body:** -

9 **Memberships:** Förderverein Logistics Alliance Germany e.V.

10 Publishing company: HUSS-VERLAG GmbH

Phone: +49 89 32391-0 **Fax:** +49 89 32391-163

Internet: www.huss.de

11 **Publishers:** Wolfgang Huss, Christoph Huss

12 Advertising and sales: Michaela Pech -251 (responsible) michaela.pech@hussverlag.de

Bianca Scheuermann -150

bianca. scheuer mann@hussverlag. de

Andreas Steger -313 leserservice@hussverlag.de

13 Editorial team: Christine Harttmann -273 (responsible)

14 Volume analysis:

2022 = 21 issues

50 pages = 39.37 %

Inserts (13 of those self inserts):

15 Content analysis of editorial section: 2022 = 265 pages

Publisher's advertising

| Topics | | Pages | % |
|---------------------------|---|--------|--------|
| Trucks (tractor units, ar | ticulated trucks, solo trucks), (Tests) | 42.14 | 15.90 |
| Politics, economy, corp | orate news | 77.17 | 29.12 |
| Intermodal transport, p | ports | 11.93 | 4.50 |
| Commercial vans, deliv | ery vehicles, citylogistics | 23.84 | 9.00 |
| Telematics, software, fu | uel cards, driving times | 10.09 | 3.81 |
| Vehicle bodies and vari | ous trailers | 5.40 | 2.04 |
| Corporate managemen | t, law | 12.61 | 4.76 |
| Alternative engines | | 34.90 | 13.17 |
| Purchase, hire and leas | ing | 5.97 | 2.25 |
| Temperature controlled | d transport | 4.47 | 1.69 |
| Charging and transship | ment | 1.30 | 0.49 |
| Commercial vehicle tech | nology, truck components, accessories | 23.21 | 8.76 |
| Other | | 2.80 | 1.06 |
| Total | | 265.00 | 100.00 |





Circulation and distribution analysis

X

The German Audit Bureau of Circulation (IVW)

17 Circulation analysis: Number of copies per issue on an annual average
(1 July 2022 to 30 June 2023)

368

| Copies printed: | 20,063 | | |
|------------------------------|--------|-------------------------|----|
| Copies actually distributed: | 19,695 | of which abroad: | 54 |
| Copies sold: | 7,945 | of which abroad: | 14 |
| - Subscription copies, | | | |
| other sales: | 7,945 | of which member copies: | - |
| – Retail sales: | _ | | |
| Free copies: | 11,750 | of wich abroad: | 40 |
| Remaining, archive and | d | | |

18 Geographical distribution analysis:

Transport

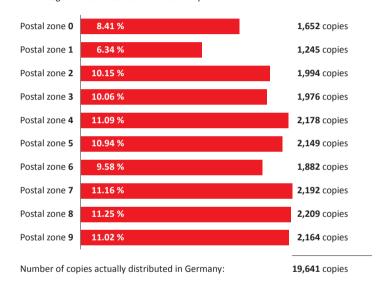
16 Circulation control:

sample copies:

| Economic area | Percentage of actually distributed copies | |
|-----------------------------|---|--------|
| | % | Copies |
| Germany | 99.73 | 19,641 |
| Abroad | 0.27 | 54 |
| Copies actually distributed | 100 | 19,695 |

Structure of circulation in Germany by postal zone:

Percentage of actual distribution in Germany

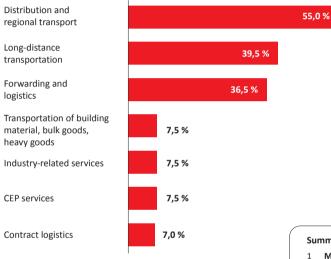


Summaryof data collection method 2

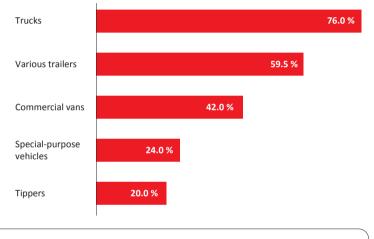
- Method of analysis: Circulation and distribution analysis Basis: Recipient log file with total population of 57,852 Circulation analysis through data analysis – total compilation
- 2 Total population: The total population is based on an annual average of the copies actually distributed (1 July 2022 to 30 June 2023).
- The analysis represents a total population of the copies actually distributed 20,063 (i.e. 100%).
- 3 Time period of the analysis: July 2023
- 4 Analysis conducted by: HUSS-VERLAG GmbH

KANTAR

1 Main focus of business activities*



2 Vehicles operated*



Summary of the survey method for the readership structure analysis Transport 3-L

- 1 Method: User/readership structure analysis conducted via telephone survey sample survey
- 2 Total population (percentage analysed):

 Total population (tvA)
 21,076 = 100.0 %

 Not included in the analysis
 1,147 = 5.4 %

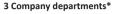
 Percentage analysed
 19,929 = 94.6 %

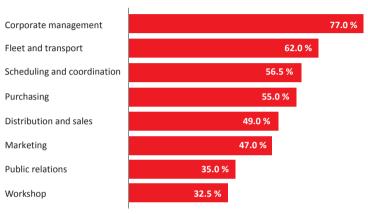
- Random sample: 200 net interviews, random addresses selected for the sample
- 4 Target person of the analysis: The main reader in the maximum readership was surveyed
- 5 Time period of the analysis: 17 October to 21. November 2019
- 6 Analysis conducted by: KANTAR, Bielefeld (formerly tns emnid)

 $\label{lem:continuous} A\ detailed\ description\ of\ the\ survey\ method\ is\ available\ at:\ \ www.transport-online.de/leserstruktur$

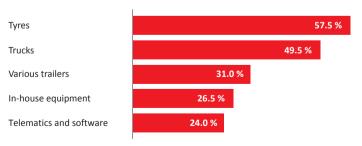
^{*}Multiple choice

KANTAR

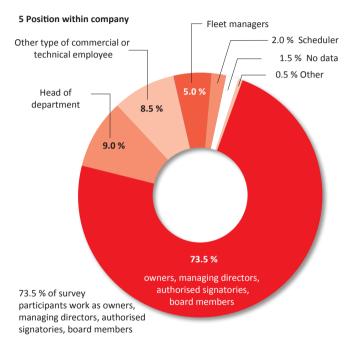




4 New purchases within company (during the next two years)*



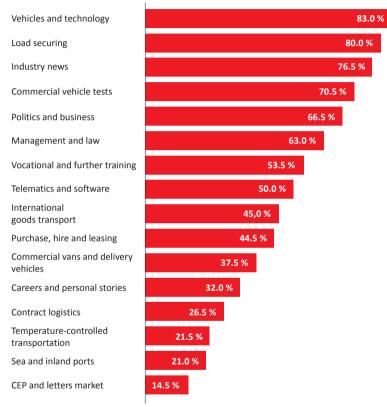
^{*} Multiple choice



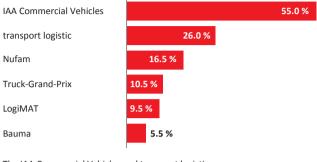
93 %
Decision-makers
and advisors

"Transport" readers have a high degree of authority to make decisions.

6 Topics of interest*

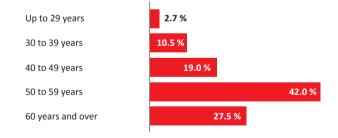


7 Planned trade fair visits (during the next two years)*



The IAA Commercial Vehicles and transport logistic trade fairs are the most important to "Transport" readers.

8 Age



^{*} Multiple choice

KANTAR

28.8 minutes spent reading

"Transport" is read for an average of 28.8 minutes, which shows that it is a key medium for the industry.

9 Evaluation

It is clearly and concisely structured

It contains competently written articles

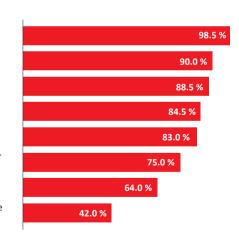
I can absolutely recommend it to others

It provides up-to-date, in-depth, comprehensive information

It provides useful tips and suggestions for practical professional life

It contains interesting, helpful advertisements

It provides clear benefits over other trade publications



[&]quot;Transport" is acknowledged as a competent, well-structured trade journal.

10 Page contact probability

Readers make intensive use of "Transport". The page contact probability is 65.5%.

3.1 readers

"Transport" is read by an estimated average number of 3.1 people.

84.5 % recommendation rate

84.5 % of readers can thoroughly recommend "Transport".

The readership structure analysis complies with the ZAW framework scheme for media analyses in its current version, i.e. the 9th edition dated March 2018, and the AMF standard for media kits for professional media, 7th edition, 2011.

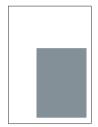


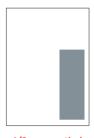
At the pre-print stage, the pages are enlarged by 7 % to the final format of 340 x 480 mm.

valid from 1 January 2024

Magazine format type area 185 x 270 mm



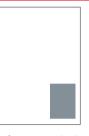














Format Width x length 4c rate

1/1 page 185 x 270 mm €7.080

1/2 page vertical 90 x 270 mm €4.180

1/2 page horizontal 185 x 128 mm €4.180

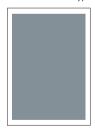
Junior page 137 x 185 mm €4.680

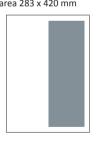
185 x 85 mm €3.460

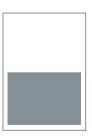
1/4 page standard 90 x 128 mm €2,840

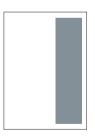
1/4 page horizontal 185 x 62 mm €2,840

Newspaper format type area 283 x 420 mm















Format Width x length 4c rate

1/1 page 283 x 420 mm €13,780

1/2 page vertical 139 x 420 mm €7,080

1/2 page horizontal 283 x 210 mm €7,080

1/3 page vertical 91 x 420 mm €5,360

1/3 page horizontal 283 x 143 mm €5,360

1/4 page standard 139 x 210 mm €4,440

1/4 page horizontal 283 x 105 mm €4,440

Rates do not include VAT. Formats: Width x length. Create template without allowance for trim. Special formats and other special forms of advertising are available on request, see also page 14.

Print documents as PDF files with profile "ISOnewspaper26v4" only





Advertising rate list no. 34, valid from 1 January 2024

1 Circulation:

Copies printed (publisher information) Company address:

18.000

HUSS-VERLAG GmbH

5 Publishing company: Postal address:

Joseph-Dollinger-Bogen 5, 80807 Munich, Germany

80912 Munich, Germany www.transport.de

Internet: Ad scheduling:

Tanja Eichholzer, Phone: +49 89 32391-255, Fax: -163

E-mail: anzeigen@transportonline.de

2 Newspaper format: 340 x 480 mm (trim not possible)

Type area:

303.5 mm wide x 450 mm long, 6 columns

3 Printing and binding process, print documents: Coldset (web offset)

Digital advertisements - print documents

Data format: Please send your print document as a PDF file (maximum PDF 1.3). We recommend the international standard PDF/X-1a.

Colour space: Printing is performed in accordance with the Euro scale in process standard (CMYK). Please do not use any additional colour channels or spot colours in your documents. Please make sure that there are no images in RGB or Lab colour space embedded in your documents. Duplex colours cannot be processed. HKS/Pantone special colours will be converted to 4c in the workflow.

Profile: You can download ISOnewspaper26v4.icc free of charge at: www.ifra.de By using this profile your data will be optimally separated for the offset printing process. Colour application max. 240%.

Proof: An accurate printed colour reproduction can only be guaranteed with an Ugra/Fogra media wedge proof (offset printing profile ISOnewspaper26v4). A coloured proof can only serve to check the template supplied.

Data transmission up to 5 MB via e-mail to: anzeigen@transportonline.de, otherwise via FTP (on request)

Preparation of print documents on request (at cost price)

4 Deadlines: See deadline and topic schedule on pages 12/13 Frequency of publication: 18 issues

6 Conditions of payment:

2 % discount for payment within 5 days, or net payment within 14 days without discount

Bank details:

Deutsche Bank, Munich, account no. 0 213 132 00, bank code 700 700 10

SWIFT CODE: DEUTDEMMXXX IBAN: DE45 7007 0010 0021 3132 00

BIC: DEUTDEMMXXX

7 Advertising formats and rates

Rates do not include VAT.

| Format | Newspaper format 4c | Magazine format 4c |
|-------------|------------------------|-----------------------|
| 1/1 page | €13,780 | €7,080 |
| Junior page | | €4,680 |
| 1/2 page | €7,080 | €4,180 |
| 1/3 page | €5,360 | €3,460 |
| 1/4 page | €4,440 | €2,840 |

Other formats available on request

8 Surcharges:

8.1 Colour surcharges: -

Special colours available on request

8.2 Preferential placements:

Masthead ads $$\tt @1,180$$ On the front page at the top left or right side of the masthead

Format: 43 mm x 58 mm (width x length)

Title foot display €1,000

Format: 187 mm x 20 mm (width x length)

Island ads (surrounded by editorial content on 4 sides) €12 per mm

Other binding placement rules:

From 1/2 page or larger: 10 % surcharge on basic rate

8.3 Format surcharges:

Ads across the gutter €640 Bleed ads are not possible for technical reasons.

9 Section ads:

Number of columns: 6, column width: 43 mm €2.40 per mm and column

10 Special forms of advertising: On request

11 Discounts: When booking within one year

| Frequency disc | ount | Quantity discount |
|-------------------|------|-------------------|
| 3 advertisements | 3 % | 2 pages 5 % |
| 6 advertisements | 5 % | 4 pages 8 % |
| 8 advertisements | 8 % | 6 pages 10 % |
| 10 advertisements | 10 % | 8 pages 15 % |
| 12 advertisements | 12 % | 10 pages 18 % |
| 18 advertisements | 15 % | 12 pages 20 % |
| 22 advertisements | 20 % | 14 pages 25 % |

12 Combinations: Transport and Vision Transport, Transport and VISION mobility

13 Bound inserts:

Bound inserts are not possible for technical reasons.

14 Inserts: Not discountable

Loosely inserted, maximum size 210 x 297 mm

Rates up to 25 g total weight: €240 per thousand copies 25 to 50 g total weight: €360 per thousand copies

Partial inserts (optionally by postal zone)

Required delivery amount: 18,400 copies

Before accepting and confirming the order we require a binding sample or, if need be, a dummy showing sizes and weights. If only manual insertion is possible due to technical reasons, a surcharge of €1.500 will apply.

15 Glued-on advertising material (postcards)

mechanically glued:

Glueing fee up to 25 g: €100 per thousand copies Glueing fee from 26 to 50 g: €150 per thousand copies

(glueing fee not discountable)

Required delivery amount: 18,400 copies

Higher weights and other forms of advertising as well as samples are available on request. Glued-on advertising material only in combination with a supporting advertisement

16 Delivery address for items 14 – 15:

Lensing Zeitungsdruck

Auf dem Brümmer 9

44149 Dortmund, Germany

Phone: +49 231 9059-2351

Delivery information: For "Transport" issue no. xx/2024

Delivery deadline: Must arrive by the Wednesday after the advertising deadline

Rates do not include VAT.



More than 3 million direct marketing addresses from 5,000 industries make your advertising campaign a success. www.huss-adressen.de Consulting: +49 89 32391-319





Recurring topics

- Large-scale commercial vehicle tests New trucks and commercial vans, various types of trailer
- Intermodal transport News on rail, sea and air freight

| Issue | Advertising deadline* | Publication date | Highlights (1 – 4 pages) | Special topics (4 – 16 pages) | Inserts | Events/ trade fairs |
|-------|-----------------------|------------------|--|--|---------------------|--|
| 1/2 | 10 Jan. | 26 Jan. | Alternative fuels | Temperature-controlled transportation | | |
| 3/4 | 31 Jan. | 16 Feb. | • Telematics | Layers and superstructures | | |
| 5 | 14 Feb. | 1 Mar. | • Freight exchanges • Driving time and rest periods | • Fuel and service cards | | |
| 6 | 28 Feb. | 15 Mar. | • Tires | Electric mobility Battery technology | | Tag der Logistik, nationwide, 18 April |
| 7/8 | 25 Mar. | 12 Apr. | • City logistics • Last mile | • Transporter, E-Transporter | | LogiMAT, Stuttgart, 19 – 21 March |
| 9 | 17 Apr. | 3 May | Handling technology | Digitalization Digitalization | | |
| 10 | 30 Apr. | 17 May | Education and training | Sea and inland ports | EM- Spielplaner | _ |
| 11 | 21 May | 7 June | Purchase, hire, leasingCombined transport | Temperature-controlled transportation | Vision Transport | |

| Issue | Advertising deadline* | Publication date | Highlights (1 – 4 pages) | Special topics (4 – 16 pages) | Inserts | Events/ trade fairs |
|-------|-----------------------|------------------|---|--|--|---|
| 12 | 5 June | 21 June | Fuel and service cards | Tires, garage services, CV equipment | LOGISTRA Internet-Guide | |
| 13 | 19 June | 5 July | Purchase, hire, leasing Loading and handling technology | Truck Grand Prix preliminary report | The second secon | ADAC Truck-Grand-Prix, Nürburgring |
| 14/15 | 10 July | 26 July | Digitalization Load securing | Alternative drives Purchase, hire, leasing | | |
| 16 | 13 Aug. | 30 Aug. | Sea and inland ports | First IAA preliminary report | | Automechanika Frankfurt Frankfurt am Main, 10 – 14 September |
| 17 | 28 Aug. | 13 Sept. | Temperature-controlled transportation | Second IAA preliminary report | Higher circulation: 30,000 | IAA Transportation, Hannover, 17 – 22 September |
| 18 | 18 Sept. | 4 Oct. | Combined transport | • IAA follow up report | | InnoTrans, Berlin, 24 – 27 September |
| 19 | 1 Oct. | 18 Oct. | Driving time and rest periods | • Tires • Layers and superstructures | | Deutscher Logistik-Kongress, Berlin, 23 – 25 October |
| 20/21 | 23 Oct. | 8 Nov. | Electric mobility Transporter, E-Transporter | • City logistics • Digitalization | | |
| 22 | 13 Nov. | 29 Nov. | Loading technology Temperature-controlled transportation | Purchase, hire, leasing | Wallcalendar | |
| 23/24 | 27 Nov. | 13 Dec. | Tires Rising star of the year / Startup | Sea and inland ports | 2025 | |



Panorama ads

Panorama ads stretch right across the type area of two pages, including the gutter, and are available in varying lengths and widths with a maximum of

2/1 pages including the gutter.



90 x 400 mm and 90 x 75 mm €7,080

L-shaped ads

The broad strip section of the ad is always located at the bottom of the page. The vertical part of the ad is always in the outer columns (i.e. on the left of a left-hand page and on the right of a right-hand page).

Ad specials

mance for your brand.

Our special forms of advertising in "Transport" are popular with advertisers looking for something unusual.

These ad specials are individual forms of advertising that stand out from conventional styles, attracting greater attention among readers and generating returns. Here are some examples. Contact us if you are interested in leveraging individual concepts of communication. We will work together with you to develop creative solutions with the aim of achieving the best perfor-

Quotes and consultation: Michaela Pech

Phone +49 89 32391-251, michaela.pech@hussverlag.de



185 x 270 mm diagonal €3,800

Flexform ads

Ads with a flexible size and shape, which cannot be compared to the standard formats conventionally offered (e.g. star-shaped, circular or polygonal formats).



Tunnel ads

Tunnel ads are placed across two pages, including the gutter. However, at least one column of space remains free on each side for editorial content



142.5 x 420 mm (front and back) €14,000

Flying page / cover page / half cover

An ad that covers half of the cover page (flying page) or half of a book or a series. The advertisement is published on the front and back cover of the flap.

Rates do not include VAT.



Marketplace in "Transport"

Job and occasional advertisements:

For sale, goods wanted, renting/leasing, business contacts, properties (additional categories possible if required)

€2.40 per mm and column

for example 90 x 43 mm €206.40; 43 x 50 mm €120 Box number fee: €15

Rates do not include VAT.

Ask for an offer for a permanent ad placement. Phone: +49 89 32391-251

We will be pleased to help you design your advertisement.

Job advertisement on www.transport.de/jobs

Duration: 8 weeks

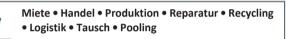
Playout: Within editorial content, e.g. in every news item on www.transport.de - right sidebar or on overview pages - left sidebar etc.

In each newsletter every Monday and Wednesday

Reporting by maturity Base price: € 580

STELLENMARKT









www.palettenankauf.de





(Raum Aschaffenburg) zu verkaufen Chiffre 18786597 unter anzeigen@transportonline.de

LKW-Modelle, Maßstab 1:87

(HERPA u.a.) jeweils unterschiedliche Beschriftung (meist Speditionen) mehr als 100 Sammelstücke

GESCHÄFTSEMPFEHLUNG



Ein starker Logistikpartner für alle Fälle



Wir sind ein Unternehmen der Lebensmittel-LOGISTIK.

trocken • gekühlt • tiefkühl

Teilladungsverkehre und Sammelgut mit eigenem Lager!

Herr Henning Tel.: 0176/724 188 40 / www.hslfresh.de



Transport wall calendar 2025



29 Nov.2024, insert in Publication Transport 22/2024 date Advertising 23 October 2024

deadline*:

18.000 Circulation:

Format: DIN A1 (820 x 580 mm)

Advertising options:

| 75 x 155 mm | € | 1.050,- |
|--------------|-------------|---------------|
| 155 x 75 mm | € | 1.050,- |
| 155 x 155 mm | € | 2.000,- |
| | 155 x 75 mm | 155 x 75 mm € |

Rates do not include VAT

Transport EM-Spielplan 2024



Erscheinungstermin: 17 May 2024, insert in Transport 10/2024

Anzeigenschluss*: 17 April 2024 Auflage: 18.000 Format: 560 x 400 mm

Exclusive sponsoring on request

Design examples (reduced size)





(2 fields)

(4 fields)



^{*}Advertisement deadline = document delivery deadline



Format: 200 x 282 mm (B x H)

VISION TRANSPORT 2024

In VISION TRANSPORT, experts from the commercial vehicles and supply industry, from the fields of financing, IT and consulting as well as practitioners from the transport logistics sector present current trends in the form of specialist articles and interviews and design future perspectives. They also provide answers to the question of how developments in the field of alterative technologies and in the organisation of transport logistics services can be practically and economically implemented.

| Distribution | Circulation (publisher information) |
|---|--|
| • Transport 11/2024 (PD 7 June 2024) | 18,000 Ex. |
| • LOGISTRA 5-6/2024 (PD 17 June 2023) | 11,000 Ex. |
| • LOGISTIK HEUTE 6/2024 (PD 19 June 202 | 4) 30,000 Ex. |
| Copies at events and fairs | 2,000 Ex. |
| | 61,000 Ex. |
| Advertising deadline | 25 April 2024 |
| Print document deadline | 2 May 2024 |

Advertising formats and rates:

| Format | Width x length (in mm) vertical | horizontal | Rate 4c |
|----------|---------------------------------|------------|------------|
| 1/1 Page | 210 x 297 | | €9,880 |
| 1/2 Page | 137 x 185 (Junior Page) | | €4,900 |
| 1/2 Page | 90 x 270 | 185 x 128 | €4,680 |
| 1/3 Page | 58 x 270 | 185 x 85 | €3,380 |
| 1/4 Page | 90 x 128 (Norm) | 185 x 62 | €2,780 |

Rates do not include VAT.

The page layout is sized 210 x 297 mm and then reduced at the pre-press stage to the final size of 200×282 mm.

Transport companies and forwarders, fleet operators and managers, logistics decision-makers from the fields of industry, commerce and

Colour profiles:

Reader target groups:

the service sector

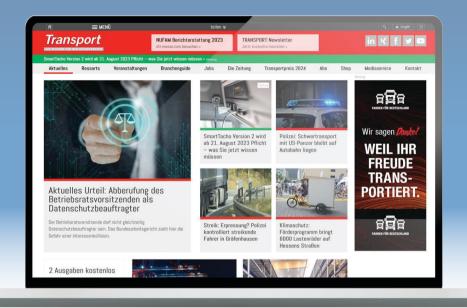
Cover: ISOcoated_v2_300_eci.icc Content: PSO_LWC_Improved_eci.icc

O Print documents:

^{*}Anzeigenschluss = Druckunterlagenschluss







- Web address (URL): www.transport.de
- **Brief description:** Up-to-date, comprehensive website offering news, technical articles, an event calendar, image galleries, analyses and trends on specific topics in the transportation sector.
- **Target group:** Transport companies and forwarders, disseminators in the goods transportation sector
- Publishing company: HUSS-VERLAG GmbH; postal address: 80912 Munich, Germany
- Contacts: Michaela Pech, phone +49 89 32391-251, michaela.pech@hussverlag.de Bianca Scheuermann, phone +49 89 32391-150, bianca.scheuermann@hussverlag.de
- Access control: Matomo, Revive, IVW

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Michaela Pech, phone +49 89 32391-251; michaela.pech@hussverlag.de Bianca Scheuermann, phone +49 89 32391-150; bianca.scheuermann@hussverlag.de

- 5 Access control: Matomo, Revive, IVW
- 6 Accesses: Monthly average (publisher information) Page impressions: 45,236, Unique users: 23,663
- 7 Data delivery: Seven working days before placement to: anzeigen@transport-online.de as GIF (static or animated), JPG, 3rd-party JavaScript redirect, HTML5 (via redirect only) with a max. size of 150 KB (HTML5 subload up to max. 500 KB). Please do not send any Flash banners, as they are no longer displayed by current browsers.
- 8 Use of external ad server: Revive
- 9 Forms of advertising and rates: See table on the right
- 10 Discounts and conditions: On request

We will be happy to help you select the type of advertising most suitable for you. On request, we can also design a banner to suit your requirements. Just contact us for details.

Increase your reach (re-targeting)

Display over 96 thousand additional ad impressions per month in our target group via various partner websites.

Duration: Depending on customer requirements – Rate: CPM €35 for all forms of advertising

Choose at least 3 to 4 banner formats as a package:

| 50,000 Page impression | ons: €1,750 |
|-------------------------|-------------|
| 100,000 Page impression | ons: €3,500 |

Rates do not include VAT.

| Illustrations (similar) | Form of advertising | Format (W x L) | Placement | Rate / CPM |
|-------------------------|--------------------------------------|--|--|---------------|
| | Billboard | max. 980 x 300 pixels (standard 850 x 250) + mandatory additional mobile variant to max. 360 x 225 (standard 300 x 100) | Directly below the main navigation | € 85 |
| | Half-page right (sticky) | 300 x 600 pixels | Outside right or mobile con- tent below | €80 |
| | Skyscraper (sticky) 160 x 600 pixels | | Outside right or mobile con- tent below | € 75 |
| | Rectangle | 300 x 250 (up to max. 300 x 300) pixels | Left sidebar or mobile content above | € 50 |
| | Large mobile (or half- banner) | 300 x 100 (or 234 x 60) pixels | Left sidebar or mobile (partly) content top | €30 |

In the interest of data protection, we are now placing cookie- and tracking-free advertisements. This applies to third-party systems (ad servers) and any redirects in such systems. This means that advertising campaigns must be displayed via our ad server (banner system) and not via redirects, third-party cookies or tracking. However, tracking via URL is still possible. If the above is not adhered to, we cannot guarantee the agreed number of page impressions within the specified period.

Klaus Reper

Tweets varigeuss, versuo

Iranspo

HUSS VERLAG GmbH

hussverlag

HUSS VERI AG GMAH

Telefor: +49 (0)89 323 91 - 0 Fax: +49 (0)89 323 91 - 416 F-Mail: management@huss-

Secial Media Links

Twitter Xing Facebook LinkedIn

- > Beste PROFI Werkstatt-Marke 2021: Würdige Sieger bei der
- ➤ Herausfonferungen der Produktionslopistik stemmen an gelingt die nächste Dekade
- > REST DE mobility 2021: Die Sieger stehen fest

Seit über 40 Jahren erfolgreich



Die HUSS VERLAG GmbH gehört zur HUSS Unternehmensgruppe, untr deren Dach sich neben dem Eachverlag HUSS MEDIEN GmbH auch die geiMAT die internationale Fachmesse für

Fachzeitschriften und geriodisch erscheinenden Sonder Publikationen die Fach- und Führungskräfte des Wirtschaftszweigs Logistik sowie der Branchen Touristik, Pkw-Flottenmanagement, Fransport und Personenbeförderung mit Produkten sowie Praxis- und Hinterenundwissen versoret. Zudem versteht sich der Verlag auch als Comprate Publishing-Disostleister

Nicht zuletzt organisiert der HUSS VERLAG renommierte Branchen Veranstaltungen, wie etwa Fachforen oder Preisverleihungen. Im Laufe der Jahre haben sich auch die Weboräsenzen der verschiedenen

Mit uns die Herausforderungen der Zeit meistern





PROFI-Werkstatt - Fachzeitschrift für den Nfz-Aftermarket Unterwees auf der Autobahn - Reisen, Rasten, Tanken, Shooper Christoph Huss > Sonderprojekt: Nutzfahrzeugmesse.com Der HUSS Shop ist die Versandhandelsplattform der Unternehmensgrupp und bietet Produkte in den Rubriken Elektro- und Gebäudetechnik.

> mobilien. Gastronomie. Touristik und Feuerwehr Fachliteratur



Software für Heternehmer

Archivieren der Daten des digitalen Tachos Speditions-Software, Routenplanung und Telematiklösunger

Logistik, Gütertransport, Omnibus, Taxi, Pkw. Management, Recht.

➤ LOGISTIK HEUTE - das deutsche Logistikmagazin ➤ LOGISTRA - Fachmagazin für Nfz-Fuhrpark und Lagerlogistik

Supplement - Technik MONY Mobilinse

Die vollständige Randbreite unserer Produkte finden Sie im Huss Shop v Der HUSS VERLAG ist zudem auch tötig als Vermarkter von 828 Direktmarketing-Adresses bonw im Receich Omnibus-Adresse

Networking, Fachveranstaltungen und Events



Veranstaltungen, wie etwa Fachforen oder Preisverleihungen, bspw

> Beste Logistik-Marke

 Beste Profi-Werkstatt-Marke
 Europäischer Transportpreis für Nachholtiekeit ternationaler Busplaner Nachhaltiakeitspreis > Taxi des Jahres ➤ LOGISTIK HEUTE Fachfore

> BEST OF mobility

Unternehmenserunge auf huss de. Für Werbetreibende stehen vielfältig

letzt online besu<u>chen</u>

www.huss-verlag.de

Industry Guide

The Industry Guide gives you the opportunity to individually and comprehensively present your company on our website. Your profile, together with your content and logo, will be found via a general website search and also by searching in the Industry Guide, including the index and map search function.

Your logo with link will be alternately placed on the home page, in the News section. on the overview pages and among the specialist articles, etc. in rotating sequence.

Services

- Individual profile with general contact details and around 3,500 keystrokes with up to three images
- Multiple contacts with contact details and links to their social media profiles
- Videos (via YouTube or Vimeo) and an image gallery with up to twenty images
- Dates, documents as PDFs, a map with the location of the company
- Place your own news with images and text that have the look and feel of an editorial report
- Display of current tweets from your Twitter account (Twitter feed) and the latest news from your website (via RSS feed)
- Link to your company newsletter and/or your contact form and social media accounts
- Classified and job ads are additional products of our Industry Guide
- Reporting at the end of the booking period
- Use the option to place backlinks within your profile texts for the SEO optimisation of your website

Classified and job ads are additional products of our Industry Guide (on request)

Booking period

12 months

Conditions

Duration: 12 months

Impressions: approx. 250.000

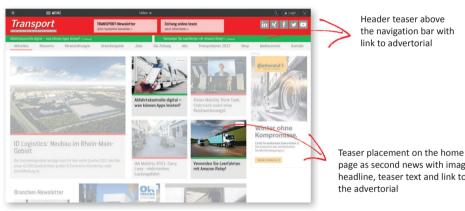
Preis: € 1.980.-Rates do not include VAT.



Online-Advertorial

An online advertorial on transport-online.de gives you the opportunity to place your advertising message using texts and images directly in the editorial section of "Transport". You can address our readers in their familiar reading environment, generating an outstanding level of awareness and breadth of communication within our high-quality target group

Position on homepage



page as second news with image, headline, teaser text and link to the advertorial

Header teaser above

the navigation bar with link to advertorial

Advantages

- Exclusiveness (only one advertorial per month)
- Professional reporting at the end of the campaign

Leistungen

- · Online advertorial with maximum 3,000 keystrokes, images, backlinks, file attachments, videos and lots more
- 8 times in the **Transport newsletter** with image, headline, teaser text and link to the advertorial

Conditions

Duration: 1 month Impressions: approx. 44.000 Rate: € 3.480,-

Rates do not include VAT.



Placement of the Native Text Ad

in ≺ f ⊌ □

On the home page

Inbetween News

in × f y =

O DAKO

The native text ad (native advertising, lead generation)

The text banner with image is a native form of advertising, which is placed directly in the editorial section of our website and guarantees above-average attention and CTR.

Service

• Text banner (approx. 350 keystrokes) with image and external link as required

- Advertising format with the look and feel of an editorial article
- Apart from image campaigns, especially suitable for generating leads and traffic

Advantages

- Exclusiveness, since only one campaign is placed at a time (no rotation)
- Professional reporting at end of duration with impressions, clicks and CTR on a weekly basis

Conditions

2 weeks Duration: 1 month approx. 12,500 approx. 25,000 Impressions:

Rate: € 1,000 € 1,800 Home page with native text ad

> DER DAILY 7T MIT KOFFER & LADEBORDWAND - GEBRAUCHT. ABER EINFACH DER GRÖSSTE So einfach war es noch nie, einen fast neuen DAILY 7T zu finanzieren: Schon ab 399€/Monat inkl. Koffer & Ladebordwand für bis zu 15 Paletten und ohne Anzahlung. Mehr geht nicht? 1 Jahr Herstellergarantie gibt es noch obendrauf! JETZT bei Ihrem IVECO Händler. AKTION DAILY 7T mit Koffer »



Native text ad within each news

Rates do not include VAT.





Graphic

bannei

Text hanner with image

Newsletter: "Transport aktuell"

Brief description: "Transport aktuell" reports every Monday and Wednesday on the most impor*Title banner* tant events and happenings in the transport sector.

Target group: Transport companies and forwarders, disseminators in the goods transportation sector

Contact:

Michaela Pech, phone +49 89 32391-251, fax +49 89 32391-163 E-mail: michaela.pech@hussverlag.de

Weekly prices 2 placements

- Access control: Episerver
- Subscribers: 2.812 (publisher information)
- Data delivery: Seven days before your campaign begins via e-mail to: anzeigen@transport-online. de, GIF (not animated), JPG, text with 350 keystrokes (including headline and spaces) + image (max. 240 x 160 pixels), text only with 500 keystrokes (including headline and spaces)
- Forms of advertising and rates (new: banner runs Monday and Wednesday)

| Type of ad | Size (W x L) | Text | Rate* |
|---------------------------|-----------------------------|--|-------|
| Title banner with image | 310 x 90 pixels | _ | €570 |
| Title banner with text | - | 165 keystrokes max (40 strokes for headline) | €570 |
| Graphic banner | up to max. 620 x 170 pixels | _ | €570 |
| Text banner with image | max. 240 x 160 pixels | 350 keystrokes | €570 |
| Text banner without image | | 500 kevstrokes | €570 |

Frequency of publication: Twice weekly, Mondays and Wednesdays. Fridays exclusively on request, Transport Edition newsletter on the publication date of the issue.

Newsletter on Friday: exclusive sponsoring

One graphic banner, two text banner with image and content, Rate: € 1,100

Text banner without image



Rates do not include VAT.

- * Rate for a banner, running for a week.
- **Promotion 2 for 1 does not apply to Transport Edition newsletters or Friday exclusive newsletter.

Transpor





| und Neue Nach § 831 B Personen, die notwendigen Der Unternehn Wird der Fühn Unternehmer u entstehenden | B, § 7 StVG, § um Führen von I Kenntnisse um er muss sich dar rschein in Verw werzüglich davo olgen zu Lasten | |
|---|---|--|
| | | nd kontrolliert. Fahrerkarte überprüft. Unterrichtsgespräc |
| | | las Fahrer-Jahrbuch 2025 ausgehändigt: |
| | | |
| Unterweisung | | |

Drivers' Almanac 2025

Tried and tested for 48 years – new regulations and useful facts for drivers about vehicles and transportation

49th edition 2025

This handbook helps companies to comply with their statutory reporting requirement and is an important planning tool for every driver. The Drivers' Almanac focuses on topics such as: on the road, safety, load securing, legal stipulations, hazardous goods, and services. It contains valuable information that includes driving times, rest periods, diesel driving bans and toll rates. Its helpful checklists and an extensive calendar with currently applicable driving bans make the Drivers' Almanac a highly practical companion.

A driver's card is also enclosed with the handbook so that the required proof of driving licence verification can be provided.

Buyers, target group: Fleet managers and dispatchers responsible for

drivers and loading personnel.

Ideal advertising space for: Suppliers to the commercial vehicles industry,

highway service stations, filling stations.

Copies printed: 22,000 copies

Size, number of pages: 120 x 168 mm, 176 pages
Colour profiles: Cover: ISOcoated v2 eci.icc

Content: PSO uncoated iso 12647 eci.icc

Rates: 1/1 page 4c: €2,980 1/2 page 4c: €1,630

Title page: €4,000 (image: W 105 x L 95 mm)

Cover: on request November 2024

Date of publication: November 202 **Advertising deadline:** October 2024

Rates do not include VAT.



"Drivers' app" for the Drivers' Almanac

Banner advertising partnerships

The "Drivers' app" offers logo and banner distribution in various categories, including links and also as a web-app under fahrer-app.de. Furthermore, the drivers' app is promoted in the publishing company's print and online media.

Rate for exclusive sponsor partnership on request.

Contact:

Phone: +49 89 32391-251 michaela.pech@hussverlag.de



NEW: Drivers' app and web app

The new, free web app for drivers has been further developed to provide professional drivers of trucks, cars and buses, etc. with a range of interactive tools, such as daily news from the trade magazines Transport, busplaner and VISION mobility as well as important traffic and road works information, service networks, driving bans, public holidays and school holiday periods for Europe.

Interactive involvement in the picture gallery, e.g. pictures of vehicles can be uploaded and rated within the app. In the Impressions gallery, you will also find many other unusual pictures of trucks, buses and cars.

The HUSS Shop is accessible to all users under the section "Fahrer Welt".

The new web app is directly available free of charge at: www.fahrer-app.de.

The new Android version is also available to download free of charge from the Google Store.

- Das Drivers' Almanac PLUS! This new advertising platform provides the ideal context to place your direct advertising!
- Web app users who have ordered the Drivers' Almanac PLUS can now read the highly popular Drivers' Almanac 2023 (circulation 35,000 copies) online at: www.fahrer-app.de.

Internal marketing campaigns: For promoting the drivers' app across the entire reach of HUSS-VERLAG. Advertisements in the trade magazines Transport, Unterwegs auf der Autobahn, PROFI Werkstatt, LOGISTRA, VISION mobility and busplaner.

Average annual print circulation: over 875,950 copies. In addition, postal mailing, inserts and regular newsletters to 2,150,000 recipients, product flyer 100,000 recipients.

Forms of advertising

| ONLINE ADVERTORIAL | two spaces available | Max. 3,000 keystrokes, pictures and back- links, documents and videos | Duration: 3 months Rate: € 2,400 |
|-----------------------|--|--|---|
| NATIVE TEXT AD | two spaces available with- out rotation | Text banner approx. 110 keystrokes with picture and external link | Duration: 3 months or 1 year Rates: from € 2,200 |
| Main Sponsoring | all types of formats available | | Rates: on request |
| LISTUNGEN | in the sections "Unter- wegs" and "Fahrer Welt" | Publicise your service stations, points of sale, online shop or platform in the respective sections. Listing, logo, website link, maps of | Duration: 1 year Rate: € 980 per section Discount rate for 2 sections: €1,680 |
| All prices plus VAT | | locations | €1,000 |







Nutzfahrzeugmesse.com IAA Transportation 2024

High journalistic quality produced up-to-date on a daily basis: The online presence Nutzfahrzeugmesse.com (or nfz-messe.com) will publish regular reporting to the IAA Transportation 2024 on all aspects of commercial vehicles.

The combination of various digital media (images, videos, news, articles) with diverse online channels (website, social media) combines maximum topicality and distribution with sound and comprehensive information.

The CMS-based website is developed according to the latest technical standards for both desktop computers and mobile devices (responsive).



| Contents | Reports, interviews, background reports, portraits, product and company news, personal news, events | |
|----------------------------|--|--|
| Reader target group | Online users of the website Transport Target group: transport companies and forwarding agencies Busplaner Target group: bus and coach operators LOGISTRA Target group: Distribution companies PROFI Werkstatt Target group: commercial vehicle aftersales Unterwegs auf der Autobahn Target group: Truck drivers | |
| Channels | Websites of all above mentioned titles, newsletter, social media: facebook, twitter, linkedin, xing | |
| to IAA Transportation 2024 | 15 July – 15 October 2024 | |
| Traffic | about 75,000 Page-Impressions | |
| Advertising deadline | 30 June 2024 | |
| Data delivery | To anzeigen@transportonline.de GIF (static or animated), JPG, 3rd party JavaScript redirect, HTML5 (redirect only) with a max. size of 200 KB (HTML5 subload up to max. 500 KB). Please do not deliver Flash banners, as these are not played by current browsers do not play them anymore. | |



III. Infz-messe.com zur IAA Transportation 2024

Advertising deadline: 30 June 2024

Contact Data Delivery: Tanja Eichholzer

anzeigen@transportonline.de

Contact:

Commercial vehicles and transporters / bus

Michaela Pech (responsible) Tel. +49 89 32391-251 michaela.pech@hussverlag.de

Bianca Scheuermann Tel. +49 89 32391-150

bianca.scheuermann@hussverlag.de

Commercial Vehicle After-Sales

Eberhard Göhrum Tel. +49 89 32391-257 eberhard.goehrum@hussverlag.de

Fax +49 89 32391-163

All prices plus VAT

The general terms and conditions of HUSS-VERLAG apply.

| Advertising forms | Size in pixel | Placement | IAA Transportation in rotation of 3 Expected ad impressions (AI) |
|--|--|--|--|
| Billboard | 980/850 x 300/250 + additional mobile version 300/360 x 100/225 | Under Navigation | € 2,250 at approx. 25,000 Al |
| Sticky Half Page (or Skyscraper) | 300 x 600 (160 x 600) | Outside right (mobile: Content Bottom) | € 1,950 at approx. 25,000 AI |
| Rectangle | 300 x 250 | Left Sidebar after Large Mobile (mobile: Content) | € 1,000 at approx. 25,000 AI |
| Large Mobile (or Half Banner) | 300 x 100 (234 x 60) | Left Sidebar from Rectangle (mobile: Content Top) | € 1,000 at approx. 25,000 AI |
| Half Page Ad (partly Sticky) | 300 x 600 | Left Sidebar Bottom (only Desktop and Tablet) | € 1,150 at approx. 19,000 AI |
| Native Text Ad (Native advertising, teaser on start page at the top of the news section with image and headline (like news) as well as below or above a news/article single with image and 300 characters) on all devices (approx. 30,000 – 40.000 AI) | | € 4,150 Only 2 x on the website, no rotation | |

Main sponsorship: Exclusive logo or banner placement (max. 300 x 250 Px) as part of special reporting on Transport, LOGISTRA, PROFI Werkstatt, Unterwegs auf der Autobahn and busplaner as well as interstitial on Nfz-Messe.com: 300,000 Pls; Price on request.

| Exclusive | special | advertising |
|-----------|---------|-------------|
|-----------|---------|-------------|

Online-Advertorial (content marketing, teaser placement home page, header bar above menu, on all devices) via single page with up to 3,000 characters and media usage (images, videos) on all devices (approx. 50,000 / 75,000 AI)

Range increase (retargeting), i.e. via cookies, all visitors to the "website for a maximum of 3 months (in compliance with data protection regulations), so that these readers can also be shown advertising on external on external partner websites (all forms of display advertising).

Exclusive only 2 x on the website

TKP € 50
up to 50,000 Al
Duration Sept. – Dec.

€ 5,900 / € 8,850



MEDIA CONSULTING

Send print documents to: anzeigen@transport-online.de



Michaela Pech Advertising Manager Phone +49 89 32391-251 michaela.pech@ hussverlag.de



Tanja Eichholzer Advertising Scheduling Phone +49 89 32391-255 tanja.eichholzer@ hussverlag.de



Bianca Scheuermann Media Consultant Phone +49 89 32391-150 bianca.scheuermann@ hussverlag.de

SERVICE



Andreas Steger Reader Service Phone +49 89 32391-313 leserservice@ hussverlag.de

EDITORIAL TEAM

Send press releases to: redaktion@transport-online.de



Christine Harttmann Editor in Chief Phone +49 89 32391-273 christine.harttmann@ hussverlag.de



Nadine Bradl Deputy Editor in Chief Tel. +49 89 32391-220 nadine.bradl@ hussverlag.de



Robert Domina Head of Test + Technology Phone +49 160 9070 6712 robert.domina@ hussverlag.de



Claus Bünnagel Editor Phone +49 89 32391-450 claus.buennagel@ hussverlag.de



Anna Barbara Brüggmann Editor Tel. +49 89 32391-210 anna.brueggmann@ hussverlag.de



Claudia Leistritz Editorial Assistant Phone +49 89 32391-489 claudia.leistritz@ hussverlag.de

General Terms of Business (GTB) for advertisements, third-party inserts and online advertising

- An "Advertisement order" within the meaning of the following General Terms of Business is an order relating to the publication of advertisements and third-party
 inserts in a print medium or by means of online advertising for the purpose of distribution. A contract is entered into taking into account the discounts granted
 according to the rates list. Advertisement orders on become leasily binding through written confirmation.
- Publishing time limit: In case of doubt, advertisements and third-party inserts must be placed within one year after the contract is signed. If the right to place individual advertisements is granted within the terms of a contract, the order must be completed within one year of the publishing of the first advertisement, provided the first advertisement is placed within the time limit specified in section 1.
- Upon signing a contract, the customer is entitled to place further advertisements in addition to those specified in the order at the same contractually agreed conditions and/or according to the rates list within the agreed time limit specified in section 2.
- 4. Online advertising (i.e. websites, newsletters, etc.) is defined by the time period booked. The customer is required to maintain the websites or documents to which the online advertising is to be linked for the entire period of the contract. With the exception of contrary individual agreements, the values defined by the publisher's banner voster mergarifle width and pase impressions what he derived.
- S. Refusal of orders: The publisher is entitled to refuse advertisement orders at its own discretion including single placements within a larger order. This applies in particular if the content of the advertisement order violates laws or official regulations, if it has been objected to by the German Advertising Council in a condition procedure, or if its publishing is unreasonable for the publisher due to its content, origin or technical form, or if inserts, due to their size or presentation, give readers the impression of being part of the newspape; the magazine or the publisher's own website, or contain third-party advertising. The customer shall be information and the content in question. Any online advertising that contravenes these regulations can also be subsequently removed from the online advertising patform.
- Advertising deadlines: The advertising deadlines stated in the rates lists are not binding for the publisher. The publisher is entitled to alter advertising deadlines at short notice to suit production processes.
- 7. The customer may cancel previously booked orders up to 14 days prior to the advertising deadline (print) or prior to the beginning of the advertising campaign (online). After this time, cancellation fees amounting to 50 % of the gross price are payable. Cancellations notified after the advertising deadline will be subject to a 100% cancellation fee. Cancellations and withdrawasis received after the advertising deadline or after the beginning of the advertising campaign shall take effect the next print edition or the next online campaign at the earliest. Furthermore, advertisement orders may only be cancelled after the advertising deadline or after the beginning of the advertising enabagin for important reasons. Cancelled by fax or e-mail.
- Placing advertisements: Advertisements will be published in specified issues and editions or in specified positions within the publication or the online media, assuming these were agreed upon and confirmed by the publisher in writing, including by fax and/or e-mail. Classified advertisements will only be published in their specific classifications. If no clear placement instructions have been given, the publisher is entitled to freely determine the placement.
- 9. Liability for the content of the advertisement: The customer bears sole responsibility for the content and the legal advertisement and/or the advertisement and/or the content and releases the publisher from any third paths (a miss made in this connection (including the cost of any legal defence required), even if the order has been cancelled. The publisher is not required to examine orders or advertisements for infringement of the rights of third parties. With the placing of an advertisement order is the advertiser agrees to bear the cost of balking a counterstatement that relates to factual statements made in the published advertisement order, and with the proper time, the customer is not not entitled to claim against the outlisher.
- 10. Print documents: The customer is responsible for the timely and proper delivery of the advertisement text in print documents, inserts or online advertising. The deadlines for supplying print documents can be found in the relevant advertising rates list of the publisher.

Transfer of risk occurs with the receipt of the documents at the publisher's place of business or at one of the publisher's computer servers. The sending of more than two colour samples, late delivery of the print documents and the requirement for a print reproduction that deviates from the sample can have an impact on placement and point quality and rule out subsequent compalints.

If possible, however, the publisher will immediately request replacements for obviously unsuitable or damaged print documents.

Return of print documents: Print documents will only be returned to the customer if specifically requested. The mandatory retention period for print documents ends six weeks after the advertisement has been published. Any data carriers containing print samples sent to the publisher become the property of the publisher. These shall only be returned to the customer for a postage fee of £5 (0.3 etc.).

Printing size of advertisements: If no instructions on size have been agreed upon or prescribed, the usual printing size for the type of advertisement concerned shall be used as a basis for calculation. If the size of a supplied, ready-to-use print document differs from the size ordered in the advertisement order, the size of the printed advertisement shall apoly. Parts of millimeters will be rounded upwards to the next millimeter.

Proof copies will only be supplied if explicitly required. The publisher takes into account all error corrections of which he is informed within the deadline specified at the time the proof copy was sent. If the customer fails to return the proof copy within the deadline, permission to print is deemed to have been granted. The customer is responsible for the correctness of the returned proof copy.

If print samples or online advertising are transmitted paperlessly to the publisher, either digitally (e.g. floppy discs, CD-ROMs) or by telecommunication (e.g. ISDN,

File formats: In the case of digital transfer. If two or more related files are transmitted digitally. the customer is required to ensure that these files are transmitted and

rete commast. In the case of upgrant raisers, it would not be reteared in the institute upglarly, the Counter is required to expect of the problem of the case of the problem of the probl

Online advertising may only be delivered in suitable file formats in coordination with the publisher. The publisher's specifications must be complied with. The publisher accepts no liability for errors in files delivered by the customer.

Colour advertisements: The customer is required to supply a colour proof for digitally transmitted print documents for colour advertisements. Digitally created proofs must include the current version of the FOGRA/UGRA medium wedge in order to permit a colour match. Proofs must be an officiality control strip, without a colour proof from the customer, colour variations are unavoidable and cannot be used by the customer as a ground for compensation. In all cases a printout must be sent to the publisher by fair in order to obec A facultal accuracy. The customer must explicitly request a correction face. Conversion within the mornal range of total conversion within the command and proof to the customer as a ground for compensation.

can only be guaranteed if proper colour adaptation is performed.

Computer viruses: The customer is responsible that the files transmitted or stored do not contain computer viruses. The publisher is entitled to delete files that contain computer viruses without the customer being able to claim for damages. Furthermore, the publisher reserves the right to claim damages if computer viruses infiltrated via the customer cause damage to the quibilisher.

- Advertisement samples: Upon request, the publisher will deliver a copy of the advertisement sample with the invoice. Depending on the nature and scope of the
 advertisement order, excerpts, sample pages or complete samples may be delivered. If a sample can no longer be obtained, the publisher is instead required to
 provide a leavel binding certification of the advertisement.
- 12. Box number advertisements: Any responses received to box number advertisements will be kept for collection for a period of four weeks or forwarded to the customer by standard mail, even if the eleters are registered or urgent. The publisher will send back valuable documents without being required to do so Otherwise, any mail not collected will be destroyed, in the interest and for the protection of the customer, the publisher reserves the right to open incoming offers in order to administrate mixture of the hor unwher sends for fine incentation) or unwest. The oristomer can authorise the hard highest to none responses to how running a direct incentation or unwest.
- any mail not collected will be destroyed. In the Interest and for the protection of the customer, the publisher reserves the right to open incoming oriers in order to eliminate misuse of the box number service for investigation purposes. The customer can authorise the publisher to open responses to box number advertisements.

 13. Calculation of ourchase volumes: For the calculation of ourchase volumes, text millimetre lines will be converted to advertisement millimetres based on rates.
- 14. Additional setting costs: Any costs incurred for the production of ordered print documents or for major changes desired by the customer to versions of advertisements originally agreed upon, or for which the customer is responsible, shall be borne by the customer. The same applies to any print samples delivered by the customer that energet additional costs due to handling or subsequent changes.
- 15. Discounts: If an order is not fulfilled due to circumstances beyond the control of the publisher, regardless of any other legal obligations, the customer is required to refund the difference between the discount granted and the discount due in accordance with the actual placement volume. The refund will be waived if non-performance is due to force majeure within the publisher's sphere of risk.

- 16. Changes in advertisement rates: If changes in advertisement rates are made, the new rates are also valid for current orders as from their date of introduction, unless otherwise agreed in writing.
- 17. Differing rates: The publisher can determine rates that differ from the rates list for the following: advertisements in publisher's supplements, editorially designed advertisements, advertisements in special publications and collectives, online advertisements and advertisements sold after the advertising deadline.
- 18. Reduced volume of circulation: If an order covers multiple advertisements, a price reduction can be claimed due to a reduced volume of circulation if the circulation guaranteed in the rates list is 30% below the total average circulation of the previous insertion year according to TWV reports. Furthermore, when placing advertisement orders, any claims for rate reductions or damages are excluded if the publisher has notified the customer both are reduction in a timely manner sufficient to enable the customer to withdraw from the contract prior to the appearance of the advertisement. The publisher reserves the right to change the number of pages in the publisher of pages in the pu
- 19. Invoices are payable within 14 days of invoicing, unless another payment period or advance payment has been individually agreed upon. The publisher is entitled to correct invoices within six months of invoicing.
- 20. In the event of late payment or deferment of payment, the legally applicable interest at the commercial rate of 9 percentage points above the basic interest rate of the European Central Bank will be charged from the day on which payment of the invoices is due, as well as a standard rhape for users for damage, caused by late payment, which is to be offset against outstanding compensation for damages if the damage is provably higher (e.g., due to legal costs). The standard charge is also due in the event of delayed payments in instalments (Section 288 of the German Civil Code (BGR) control of the commercial transactions may not exceed 60 days, unless these payment deadlines are not grossly unreasonable for the creditor. If the customer is a consumer, in the event of late payment the interest rate shall be 5 percentage points above the relevant basic interest rate and is also applicable in some of the commercial transactions may not exceed 60 days, unless these payment deadlines are not grossly unreasonable for the creditor. If the customer is a consumer, in the publisher reserves the right to assert a claim for further damage caused by delay brought about by both companies and consumers, However, the contractual partners reserve the right to furnish evidence of lower or righter damage in each individual case. In the event of late payment by companies and consumers, the publisher is entitled to postpone the further implementation of the current order until such time as payment is made and also demand payment in advance for any further advertisements. Should there he any isstifled doubter the earliet of make the publisher is dependent on the advance payment of the due amount and on the settlement of any outstanding invoices, including during the term of an advertisement of any previously agreed payment period.
- 21. Warranty: If printing errors occur in an advertisement, despite the timely submission of faultiess print documents and timely complaint, the customer is entitled to demand either the publication of a faultiess replacement advertisement (rectification) or a reduction in the price of the advertisement commensurate with the degree to which the purpose of the advertisement is impaired.

Should any defects in the print documents or images not be immediately recognisable, but only become evident during production, the customer shall have no right to claim in the event of unsatisfactory printing quality. The same applies to errors in advertisements that appear repeatedly, if the customer does not draw attention to the error prior to the printing of the next advertisement. The publisher is not required to check the print documents to ensure that they are complete and correct. In the case of online advertising, the warranty is limited to errors in the reproduction of the online form of advertising that occur within the sphere of influence of the publisher, i.e. in particular on the publisher's server. Furthermore, the warranty does not apply to negligible errors, e.g. if the impairment of reproduction does not significantly impair the purpose of the online advertising. The customer is aware that in accordance with the current state of the art it is not possible to provide wholly error-free online advertising reproduction at all times. If the publisher's server breaks down for a significant period of time (more than 10% of the time period booked) in a time-linked fixed booking, the publisher will endeayour to supply the missing media service at a later date or to extend the insertion time, assuming it is not contrary to the interests of the customer. If the attempt to supply the missing media service fails within the originally booked insertion period or after extension of the insertion period, the customer is no longer required to pay for the media service not implemented during that time period, or the average length of the media services not implemented. Any further claims are excluded. Apart from that, an error or fault cannot be said to exist if the length of the breakdown of the server used by the publisher does not exceed 24 hours (either consecutively or cumulatively) within 30 days of the commencement of the contractually agreed placement. If the customer disregards these General Terms of Business or the recommendations of the publisher concerning the production and transmission of digital print documents and online advertisements, he or she is not entitled to claim for incorrect publication of the advertisement. The publisher guarantees the best reproduction of the advertisement technically possible within the given time and the scope of the print samples. Complaints of obvious defects must be made in writing by the customer within four weeks of publication at the latest. All warranty rights lapse after 31 December of the year following the publication of the corresponding advertisement or insert.

- 22.a) Regardless of the legal grounds on which they are based, including tort, the publisher is only liable if damages (1) are caused through a culpable breach of an essential obligation of the contract (cardinal obligation) by the publisher in a manner endangering the achieving of the purpose of the contract or (2) are caused by gross negligence or with wilful intent on the part of the publisher.
- negligence or with wilful intent on the part of the publisher.

 bliff the publisher is liable in accordance with clause a) (1) for a breach of a fundamental contractual obligation without wilful intent or gross negligence, the liability
 from the contract shall be limited to the aereed advertisement orice.
- c) if the publisher is liable in accordance with clause a) (1) or (2) for gross negligence or wilful intent by employees who are not organs of or executive staff members of the publisher, the liability of the publisher shall also be limited to the agreed advertisement price.
- d) The publisher shall not bear liability for indirect damages, consequential harm caused by a defect, or loss of profits and compensation for futile expenses insofar as these are not the result of wilful intent or gross negligence on the part of organs of or the executive staff members of the publisher.
- e)Otherwise, any liability of the publisher shall be limited to such typical damages, the occurrence of which could be reasonably foreseen under the circumstances known at the time of entering into the contract.
- f) The exclusion or limitation of claims in accordance with the above clauses a) to e) includes any claims made against employees or representatives of the publisher.
- g) The liability of the publisher due to personal injury, the absence of guaranteed characteristics or in accordance with product liability law shall remain unaffected.
- h)The customer is not entitled to claim if the non-availability is based on work or maintenance tasks that are solely performed in the interest of the customer.
- i) The publisher does not accept liability for errors caused by telephone or written telecommunication of any kind. Neither shall liability be accepted by the publisher if defects in the print document only become apparent upon reproduction or printing. In this case the customer shall have no right to claim damages for unsatisfactory orinting results. Any additional ossis incursed. e. a through correction of the print documents or for machine downtime shall be charged accordingly.
- i) Cases of force majeure such as industrial action, confiscation, general shortages of raw materials, energy scarcity or plant malfunctions release the publisher from the obligation to fulfil orders an object symmetry of damages. However, if the publisher is able to fulfil the orders with 80% off its circulatority sold, the publisher is entitled to full payment for the advertisements published. Lesser services provided should be paid according to the set price per thousand pages in accordance with the quantity sold referred to in the tariff.
- 23. To the extent permitted by law, the place of performance and jurisdiction shall be the registered office of the publisher. The agreement is subject to German law. However, mandatory consumer law in the country in which you habitually reside shall remain applicable.

Additional terms of business of the publisher

- a) Our general and additional terms of business, the order confirmation and the applicable valid rates list are decisive for each order. Any differing terms of business shall only apply with the written confirmation of the publisher.
- b) Advertising agents and advertising agencies are required to adhere to the publisher's rates list when making offers, finalising orders or invoicing clients. The agent's commission paid by the publisher may not be passed on to the customer, either in full or in part.
- c) Customers and advertising agencies entering into a business relationship with the publisher for the first time may be required to make advanced payments prior to the advertising deadline.
- d) The customer transfers to the publisher all copyrights and other specials rights required for the use of the advertising in print and online media of all kinds (including the internet), in particular for duplication, distribution, transmission, broadcasting, extraction from a database and downloading those under the properties of pace to the extent necessary for the implementation of the order or orders placed. The client guarantees that he shall transfer these rights of use to the publisher free of rights of third parties, or sets shall indemnify the publisher form all rights of third parties, or prosecution costs.

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